

Dynamics NAV implementation puts Fujitsu on Microsoft awards podium

- Fujitsu New Zealand scoops Microsoft Dynamics ERP Solution of the Year

Auckland, 28 August 2009 – A complex Microsoft Dynamics NAV implementation at New Zealand's second largest dairy producer, Open Country Dairy, has seen ICT services provider Fujitsu New Zealand scoop the Microsoft Dynamics ERP Solution of the Year Award at the 2009 Microsoft New Zealand Partner Awards, held last night in Auckland.

In acknowledging the achievement the awards judges said Fujitsu's handiwork stood out for its sheer complexity, rapid delivery, leading edge functionality, and outcomes against customer expectations.

According to the judges the project showed great use of technology, which, combined, with inherent project complexity and time restraints, made it the clear winner for this category.

Close to 100 entries were submitted by more than 30 partners.

Open Country Dairy, a high growth business undergoing a programme of plant and infrastructure expansion, required a fully operational ERP system within a strict four month window. Incorporating the primary production vertical add-on, Microsoft Dynamics NAV had to function as the company's core business platform, managing the collection, processing and production of milk products from the farmer's gate to international customer markets.

The implementation, architected and delivered by Fujitsu New Zealand's Dynamics NAV practice, links a complex web of interfaces, third-party systems, information delivery channels, and reporting. The implementation has now been extended to five processing plants.

Open Country IS Manager Maree Goldie said the award showcased the successful orchestration of complex functions demanded by dairying systems. "The fantastic thing with Dynamics NAV is the scope for learning along the way. We could try new things as the implementation unfolded and jump and change incredibly quickly," she said.

Fujitsu New Zealand's Linda Te Maipi was a finalist for Licensing Star of the Year.

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